



Regional Expansion Strategy & Map

Toronto

Ottawa

Kitchener

Barrie

London

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**McCague
Borlack** LLP
Barristers & Solicitors

Regional Expansion Strategy

At McCague Borlack LLP, we built our reputation by providing top-quality legal services at a reasonable cost. In order to continue to achieve these standards, we are at all times focused on meeting our clients' needs and exceeding their expectations.

*McCague Borlack
LLP Opens a Fifth
Office in 2019!*

In response to client demand arising from trends developing regionally throughout the province, McCague Borlack LLP has expanded into strategic locations outside the Greater Toronto Area. The purpose of this expansion is to provide our clients with the same top-quality, cost-effective legal services in regional offices with lawyers residing and often educated in their local community. These lawyers have the knowledge, contacts, reputations and specific skill sets designed to best suit the local environment and regional court jurisdiction in which our clients require our services. By offering our clients the benefits of local representation supported by the bench strength of our head office and other regional offices, we are able to optimize our success.

REGIONAL OFFICES ALSO ELIMINATE THE TIME AND COST ASSOCIATED WITH TRAVELLING AND ACCOMMODATING LAWYERS FROM TORONTO TO ACT ON MATTERS IN THE 50+ SUPERIOR COURTS OF JUSTICE LOCATED THROUGHOUT THE PROVINCE.

This point can be seen by examining the attached McCague Borlack LLP Regional Office Map of Ontario. Clearly, the cost in time and disbursements for a Toronto based lawyer to travel to Ottawa or London is prohibitive. And just the time involved in travelling through typical highway traffic from Toronto to Kitchener or Barrie, which exceeds three (3) hours for a return trip in both instances, is equally prohibitive. However, by retaining McCague Borlack LLP lawyers from our closest regional office, our clients benefit from having local representation that has the full support and backup provided by our Toronto based head office at a fraction of the cost of retaining a Toronto based lawyer. At the same time, lawyers in these offices are all managed and supervised by an experienced McCague Borlack LLP partner to ensure compliance with our firm's well known and established standards of quality, service and cost-effectiveness.

OTTAWA

In pursuit of this strategy, McCague Borlack LLP opened its first office outside the GTA in the fall of 2012. This office is centrally located in the Sun Life Financial Centre in downtown Ottawa. Martin Smith is the Managing Partner of this office in the Nation's Capital, which is on the shores of the Rideau River in Eastern Ontario. Since 2012, our Ottawa office has grown to include five (5) Partners and nine (9) Associates, together with several Students and Law Clerks, and full Support Staff. Today, McCague Borlack LLP offers one of the largest and most experienced teams of civil litigators focused on meeting and exceeding our clients' expectations.

THIS EASTERN ONTARIO OFFICE COVERS OTTAWA TO CORNWALL TO THE EAST, SOUTHWEST TO COBOURG, WEST TO PETERBOROUGH, AND UP BEYOND NORTH BAY, TIMMINS, & HAILEYBURY.

In addition, the bilingual Lawyers in our Ottawa office manage files in the Province of Quebec, and serve our clients' needs in the neighbouring City of Gatineau and beyond throughout Eastern Quebec.

KITCHENER

McCague Borlack LLP opened our second regional office in the fall of 2014. The purpose of this office is to serve our clients' insurance litigation and risk management needs throughout Central West Ontario.

THIS OFFICE COVERS FROM HAMILTON NORTH THROUGH BRAMPTON TO OWEN SOUND, ALONG THE SHORES OF LAKE HURON TO GODERICH, SOUTH THROUGH STRATFORD, WOODSTOCK AND SIMCOE TO THE LAKE ERIE'S NORTH SHORE AND THROUGHOUT THE NIAGARA REGION, WITH THE HEAVILY POPULATED TRICITIES OF KITCHENER-WATERLOO-CAMBRIDGE AT ITS CORE.

To facilitate this coverage, our office is located in the Sun Life Financial Building in the heart of downtown Kitchener adjacent to the Ontario Superior Court of Justice (Central South Region). The McCague Borlack LLP Partner in charge of the Kitchener office is Michael Kennedy. After being called to the Bar in Ontario in 2009, Michael has focused his career on all forms of personal injury litigation including accident benefits. This office now houses three (3) Partners, three (3) Associates, a Paralegal, and full Support Staff.

BARRIE

In 2016, McCague Borlack LLP opened its third regional office in the City of Barrie, Ontario. Barrie is located to the North of Toronto in an area known as a heavily litigious region.

THE AREA OF COVERAGE FOR THIS OFFICE IS FROM PETER-BOROUGH WEST THROUGH NEWMARKET TO ORANGEVILLE, NORTH TO OWEN SOUND AND NORTH BAY.

The McCague Borlack LLP Partner in charge of this office is Alan Drimer, who was called to the Bar in Ontario in 1998. This office, which is located directly across from City Hall and one (1) block south of the Court, currently houses one (1) Senior Partner, three (3) Associates, a Clerk and full Support Staff.

LONDON

And most recently, in 2019, McCague Borlack LLP opened our fourth regional office in the heart of Southwestern Ontario in the City of London.

THE PRIMARY AREA OF COVERAGE FOR THIS OFFICE IS FROM WOODSTOCK IN THE EAST TO WINDSOR IN THE WEST AND FROM THE COURTHOUSES IN SARNIA AND GODERICH IN THE NORTH TO SIMCOE, ST. THOMAS AND CHATHAM IN THE SOUTH.

Our firm's newest Partner, Nawaz Tahir, manages this office with the same vigour that he brings as a championship football coach – a singular focus on one goal: success for his clients. In pursuit of this endeavour, Nawaz is joined by another Senior Partner and an Associate, together with a Clerk and a full complement of Support Staff.

TORONTO – HEAD OFFICE

Today, McCague Borlack's four (4) strategically located regional offices plus our Toronto-based head office provide our clients with cost-effective, local representation throughout the entire Province. No other law firm offers comparable coverage. The firm's continued expansion of our regional office locations clearly demonstrates that the partners of McCague Borlack LLP are willing to open an office in any region of the province where a need is expressed by our valued clients.

In constant pursuit of this strategy, additional regional offices are presently being considered in Northern Ontario locations of North Bay, Sudbury or Sault Ste. Marie, and possibly, Thunder Bay.

